

## Job Description for Lighting Design Professionals

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Company Name	<b>SCoop Energy Solutions Pvt Limited</b>
Designation	Lighting Design Executive
Location(s)	Pune
Reporting To	Manager – Design
Compensation	On Merit
No. of Positions	3

Education Required	Architect / Interior Designer / Engineer
Education Preferred	BE / BTech / B Arch
Experience Required	0-2 years

### Key Tasks and Responsibilities:

- Understand client requirements, and propose suitable lighting solutions
- Work closely with project architect / interior designers and clients to build deep understanding of various aspects of the space including usage patterns, client likes / dislikes, designer's concepts etc.
- Build strong professional relationships with key designers
- Track each project from drawing to execution.
- Prepare presentations for lighting designs and concepts to present to clients.
- Conduct Product Demo and Submit offers
- Oversee part of Project Execution together with the sales executive
- Undertake after-sales customer experience study and develop engagement improvement programs

### Project Management Skills:

- Excellent Listening skills
- Strong Analytical skills
- Strong Communication Skills
- Co-ordination skills

### Technical Skills

- In-depth knowledge of AutoCAD and 2D / 3D graphics software required
- Knowledge of Dialux or similar Lighting design software will be an additional advantage.
- A technical background and / or ability to understand product deeply is desirable
- Should be very comfortable with MS Office Packages.

### Commercial Skills

- Should possess a good understanding for preparing commercial proposals.
- Strong at Arithmetic

### Personal, Leadership and Man-management Skills

- A quick Learner with the ability to work under pressure and meet deadlines
- Very high personal initiative and will to learn
- Ability to work with various functions – from within and outside the organization

### Company Profile :

*SCoop Energy Solutions Pvt Ltd is an upcoming company in the space of Lighting, Automation, Premium Interiors and Energy Solutions. We have offices in Pune, Mumbai, Bangalore and Delhi. Key directors in the company are professionals with long tenures in top Indian Corporates and MNCs.*